

# BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

320i Sedan (F30)

Effective July 1, 2017



<b>Series</b>	<b>Model Description</b>	<b>Body Group</b>	<b>NA Code</b>	<b>AG Code</b>	<b>Engine</b>	<b>SOP</b>
3 Series	320i Sedan	F30	18TI	8A93	N20/2.0L	07/17
	320i xDrive Sedan	F30	18TJ	8A33	N20/2.0L	07/17
	320i Sedan South Africa	F30	18TL	8E17	N20/2.0L	08/17
	320i xDrive Sedan South Africa	F30	18TM	8E57	N20/2.0L	08/17

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## Change Notes

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6/8/2017	Shipley	Initial Release
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		320i Sedan	320i xDrive Sedan
Start of Production		07/2017	07/2017
<b>Base Price U.S.A. Port of Entry*</b>		<b>\$34,900</b>	<b>\$36,900</b>
<b>Base Price Euro Deliver Munich Pick Up</b>		<b>\$33,155</b>	<b>\$35,055</b>
<b>Base Price Diplomatic U.S.A. Port of Entry</b>		<b>\$33,155</b>	<b>\$35,055</b>
<b>Non-Metallic</b>		STD	STD
300	Alpine White	x	x
668	Jet Black	x	x
<b>Metallic</b>		\$550	\$550
475	Black Sapphire Metallic	x	x
A75	Melbourne Red Metallic	x	x
A83	Glacier Silver Metallic	x	x
A96	Mineral White Metallic	x	x
B39	Mineral Grey Metallic	x	x
B65	Jatoba Brown Metallic	x	x
C08	Platinum Silver Metallic	x	x
C10	Mediterranean Blue Metallic	x	x
C1X	Sunset Orange Metallic	x	x
<b>Upholstery</b>			
KC	SensaTec	STD	STD
KCSW	Black SensaTec	x	x
KCV1	Venetian Beige SensaTec	x	x
LC	Leather Dakota <i>Leather Dakota requires ordering ZCV or ZSP</i>	\$1,450 x	\$1,450 x
LCOM	Oyster Dakota Leather	x	x
LCSW	Black Dakota Leather	x	x
LCV1	Venetian Beige/Black Dakota Leather	x	x
<b>Packages</b>			
<b>ZCV</b>	<b>Convenience Package</b>	\$2,250	\$2,250
319	Universal garage-door opener	x	x
403	Moonroof	x	x
430	Auto-dimming interior and exterior mirrors	x	x
431	Auto-dimming rearview mirror	x	x
459	Power Front Seats	x	x
493	Storage package	x	x
ZCV cannot be ordered with ZSP		x	x
<b>ZDA</b>	<b>Driving Assistance Package</b>	\$500	\$500
5AS	Active Driving Assistant	x	x
8TH	Speed Limit Info	x	x
Note: Active Driving Assistant includes Lane Departure Warning, Forward Collision Warning, Pedestrian Warning and City Collision Mitigation.		x	x
ZDA requires ordering ZPP		x	x
<b>ZPP</b>	<b>Premium Package</b>	\$3,000	\$3,000
322	Comfort Access keyless entry	x	x
488	Lumbar support	x	x
494	Heated front seats	x	x
609	Navigation system	x	x
655	SiriusXM Satellite Radio with 1year All Access Subscription	x	x
6AM	Advanced Real-Time Traffic Information	x	x
6AP	Remote Services	x	x
6WA	Instrument cluster with extended contents	x	x
ZPP requires ordering ZCV or ZSP		x	x

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<b>Packages</b>			
<b>ZSP</b>	<b>Sport Package</b>	\$3,550	\$3,250
23C	18" Light Alloy Wheel V-spoke Style 658 with Mixed Performance Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	x	
	<b>or</b> 23N 18" Orbit Grey V-Spoke Wheels Style 398 with Mixed Performance Non-Runflat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	+ \$0	
	<b>or</b> 2P5 18" Light Alloy Wheel Turbine Styling 415 with All-Season Tires (18x8.0, 225/45 R18)	+ \$0	
255	Sport leather steering wheel	x	x
	<b>or</b> 710 M steering wheel	+ \$0	+ \$0
2P5	18" Light Alloy Wheel Turbine Styling 415 with All-Season Tires (18x8.0, 225/45 R18)		x
	<b>or</b> 23C 18" Light Alloy Wheel V-spoke Style 658 with Mixed Performance Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)		+ \$0
	<b>or</b> 23N 18" Orbit Grey V-Spoke Wheels Style 398 with Mixed Performance Non-Runflat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)		+ \$0
319	Universal garage-door opener	x	x
403	Moonroof	x	x
	<b>or</b> ZDM Moonroof deletion	+ - \$900	+ - \$900
430	Auto-dimming interior and exterior mirrors	x	x
431	Auto-dimming rearview mirror	x	x
459	Power Front Seats	x	x
481	Sport seats	x	x
493	Storage package	x	x
704	M sport suspension	x	
775	Anthracite headliner	x	x
840	Increased top speed limiter	x	
	<b>or</b> ZRT Remove Increased Top Speed	+ \$0	
ZRT	Remove Increased Top Speed		x
	<b>or</b> 840 Increased top speed limiter		+ \$0
	ZSP and 23N requires ordering ZTR	x	x
<b>ZTR</b>	<b>Track Handling Package</b>	\$2,300	\$2,300
23N	18" Orbit Grey V-Spoke Wheels Style 398 with Mixed Performance Non-Runflat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	x	x
2NH	M Sport Brakes	x	x
2VF	Adaptive M Suspension	x	x
2VL	Variable sport steering	x	x
	ZTR and ZSP will delete 704 from the order In combination with ZSP	x	
		\$1,700	\$1,700
<b>Options</b>			
248	Heated Steering Wheel	\$190	\$190
2P5	18" Light Alloy Wheel Turbine Styling 415 with All-Season Tires (18x8.0, 225/45 R18) Included in package In combination with ZSP	\$600	\$600
		NC	ZSP
322	Comfort Access keyless entry Included in package	\$450	\$450
		ZPP	ZPP
459	Power Front Seats Included in package	\$995	\$995
		ZCV, ZSP	ZCV, ZSP
465	Split fold-down-rear seat	\$475	\$475
494	Heated front seats Included in package	\$500	\$500
		ZPP	ZPP
496	Heated rear seats 496 requires ordering 494 and Leather Dakota	\$350	\$350
		x	x
4FT	Brushed Aluminum trim with Black high-gloss accent	\$500	\$500
4FU	Fineline Anthracite Wood Trim with PearlGloss Chrome highlight	\$500	\$500
4FW	Burl Walnut Wood Trim with Pearl Gloss Chrome highlight	\$500	\$500
508	Park Distance Control	\$750	\$750

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<b>Options</b>			
5AG	Active Blind Spot Detection <i>5AG requires ordering ZCV</i>	\$500 x	\$500 x
609	Navigation system <i>Included in package 609 requires ordering ZCV or ZSP 609 will add 6AM, 6AP and 6WA to the order</i>	\$1,700 ZPP x x	\$1,700 ZPP x x
655	SiriusXM Satellite Radio with 1year All Access Subscription <i>Included in package</i>	\$350 ZPP	\$350 ZPP
6CP	Apple CarPlay Compatibility <i>6CP requires ordering 609</i>	\$300 x	\$300 x
6NW	Wireless Charging <i>6NW will add 4AE, 6WD and ZEB to the order 6NW requires ordering ZPP 6NW will delete STD or 100% equipment 6NH Note: 4AE - Adjustable front armrest Note: 6WD - WiFi Hotspot Note: ZEB - Enhanced USB &amp; Bluetooth</i>	\$500 x x x	\$500 x x x
ZMT	Manual Transmission	NC	
<b>Other Charges</b>			
Destination & Handling		\$995	\$995





<b>Standard</b>			
1CA	CO2 relevant vehicles	STD	STD
1CC	Automatic Start/Stop function	STD	STD
205	STEPTRONIC Automatic Transmission	STD	STD
216	Servotronic	STD	STD
240	Leather steering wheel	STD	STD
249	Multifunction steering wheel	STD	STD
258	Runflat tires	STD	STD
2L3	17" Light Alloy Wheels V-spoke Style 395 with All-Season Tires (17x7.5, 225/50 R17)	STD	STD
2VB	Tire pressure monitor	STD	STD
302	Alarm System	STD	STD
3AG	Rear view camera	STD	STD
423	Floor mats	STD	STD
497	Rear center armrest	STD	STD
4CG	Silver Matte Trim	STD	STD
521	Rain sensor and auto headlights	STD	STD
534	Automatic climate control	STD	STD
544	Dynamic Cruise Control	STD	STD
563	Ambient Lighting	STD	STD
575	Additional 12-V power sockets	STD	STD
5A1	LED Fog Lights	STD	STD
645	Radio control US	STD	STD
650	In-dash CD player	STD	STD
653	HD Radio	STD	STD
676	Hi-fi sound system	STD	STD
693	Satellite radio preparation	STD	STD
697	DVD Area coding (North America)	STD	STD
6AC	BMW Assist eCall	STD	STD
6AE	BMW TeleServices	STD	STD
6AK	ConnectedDrive Services	STD	STD
6NH	Hands-free Bluetooth and USB audio connection	STD	STD
6VB	CCC contribution	STD	STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD
8TN	Daytime driving lights	STD	STD
925	Shipping package	STD	STD

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<b>Standard</b>			
ZTM	Tier 2	STD	STD
<b>Wheels</b>			
	<b>18" Light Alloy Wheel V-spoke Style 658 with Mixed Performance Tires</b> Front: 18x8.0, 225/45 R18 Rear: 18x8.5, 255/40 R18 <b>Code: 23C</b> <b>Style: 658</b> 23C will add 840 to the order	ZSP	ZSP (upgrade)
		x	x
	<b>18" Orbit Grey V-Spoke Wheels Style 398 with Mixed Performance Non-Runflat Tires</b> Front: 18x8.0, 225/45 R18 Rear: 18x8.5, 255/40 R18 <b>Code: 23N</b> <b>Style: 398</b> 23N requires ordering ZTR 23N will add 840 to the order	ZSP (upgrade)	ZSP (upgrade)
		ZTR	ZTR
		x	x
		x	x
	<b>17" Light Alloy Wheels V-spoke Style 395 with All-Season Tires</b> Front / Rear: 17x7.5, 225/50 R17 <b>Code: 2L3</b> <b>Style: 395</b>	Standard	Standard
	<b>18" Light Alloy Wheel Turbine Styling 415 with All-Season Tires</b> Front / Rear: 18x8.0, 225/45 R18 <b>Code: 2P5</b> <b>Style: 415</b> In combination with ZSP	\$600 ZSP (upgrade)	\$600 ZSP
		NC	