

BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

4 Series Conv (F33)

Effective July 1, 2017



Series	Model Description	Body Group	NA Code	AG Code	Engine	SOP
4 Series	430i Convertible SULEV	F33	184J	4Z13	B46O/2.0L	03/17
	440i Convertible	F33	184K	4Z53	B58M/3.0L	03/17
	430i xDrive Convertible SULEV	F33	184O	4Z33	B46O/2.0L	03/17
	440i xDrive Convertible	F33	184P	4Z73	B58M/3.0L	03/17

BMW of North America, LLC

Pricing Guide
Model Year 2018
Suggested Retail Price

4 Series Conv (F33)
Effective July 1, 2017



Change Notes

6/8/2017	Shipley	Pricing effective July 1, 2017
6/1/2017	Shipley	Updated ordering rules for 5AG Active Blind Spot Detection: 5AG no longer requires ordering ZLX or ZMP
6/1/2017	Shipley	Deleted Rules: 5AG requires ordering ZLX or ZMP (184J, 184K, 184O, 184P)
5/23/2017	Shipley	Added Dynamic Digital Instrument Cluster (6WB) as an available option: SOP 07/17; edited rules associated with the relationship between 6WA Instrument Cluster and 6WB Dynamic Digital Instrument Cluster.
5/23/2017	Shipley	Deleted Rules: 5DF will add 6WA to the order (184J, 184K, 184O, 184P)
2/8/2017	Shipley	First release MY18.
2/4/2017	Shipley	First release MY18.

BMW of North America, LLC

Pricing Guide
Model Year 2018
Suggested Retail Price

4 Series Conv (F33)
Effective July 1, 2017



		430i Convertible SULEV	430i xDrive Convertible SULEV	440i Convertible	440i xDrive Convertible
Start of Production		03/2017	03/2017	03/2017	03/2017
Base Price U.S.A. Port of Entry*		\$51,450	\$53,450	\$58,500	\$60,500
Base Price Euro Deliver Munich Pick Up		\$48,880	\$50,780	\$55,575	\$57,475
Base Price Diplomatic U.S.A. Port of Entry		\$48,880	\$50,780	\$55,575	\$57,475
Non-Metallic		STD	STD	STD	STD
300	Alpine White	x	x	x	x
668	Jet Black	x	x	x	x
Metallic		\$550	\$550	\$550	\$550
475	Black Sapphire Metallic	x	x	x	x
A75	Melbourne Red Metallic	x	x	x	x
A83	Glacier Silver Metallic	x	x	x	x
A89	Imperial Blue Metallic	x	x	x	x
A96	Mineral White Metallic	x	x	x	x
B39	Mineral Grey Metallic	x	x	x	x
B45	Estoril Blue Metallic	x	x	x	x
	<i>B45 requires ordering ZMP</i>	x	x	x	x
B53	Sparkling Brown Metallic	x	x	x	x
C1G	Snapper Rocks Blue Metallic	x	x	x	x
C1X	Sunset Orange Metallic	x	x	x	x
Priority 1 Metallic				\$550	\$550
X02	Citrin Black Metallic			\$1,950	\$1,950
X08	Champagne Quartz Metallic			\$1,950	\$1,950
X10	Tanzanite Blue Metallic			\$1,950	\$1,950
X12	Smoked topaz metallic			\$1,950	\$1,950
Upholstery					
KC	SensaTec	STD	STD		
	<i>SensaTec cannot be ordered with ZLX</i>	x	x		
KCL3	Black SensaTec with Red Stitching	x	x		
	<i>KCL3 cannot be ordered with ZMP</i>	x	x		
KCSW	Black SensaTec	x	x		
KCV1	Venetian Beige SensaTec	x	x		
	<i>KCV1 and 7AC will add 2XE to the order</i>	x	x		
	<i>KCV1 and 7AC will delete STD or 100% equipment 255</i>	x	x		
	<i>KCV1 and ZMP cannot be ordered with 4WF</i>	x	x		
LC	Leather Dakota	\$1,550	\$1,550	STD	STD
	<i>In combination with ZLX</i>	NC	NC		
	<i>Included in package</i>	ZLX	ZLX		
	<i>Leather Dakota requires ordering ZL1</i>	x	x		
LCFH	Ivory White Dakota Leather with Dark Oyster Highlight	x	x	x	x
LCFL	Venetian Beige Dakota Leather with Dark Oyster Highlight	x	x	x	x
	<i>LCFL and 7AC will delete STD or 100% equipment 255</i>	x	x		
	<i>LCFL and 7AC will add 2XE to the order</i>	x	x		
	<i>LCFL and ZMP cannot be ordered with 4WF</i>	x	x	x	x
LCL3	Black Dakota Leather with Red highlight and Red stitching	x	x	x	x
	<i>LCL3 cannot be ordered with ZLX or ZMP</i>	x	x	x	x
LCL5	Coral Red Dakota Leather with Black highlight	x	x	x	x
	<i>LCL5 cannot be ordered with 4WF or ZLX</i>	x	x	x	x
LCL8	Black Dakota Leather with Dark Oyster highlight	x	x	x	x
LCNL	Black Dakota Leather with Blue Stitching	x	x	x	x
	<i>LCNL requires ordering ZMP</i>	x	x	x	x
LCRY	Cognac Dakota Leather with Dark Brown highlight	x	x	x	x
	<i>LCRY cannot be ordered with 4WF or ZLX</i>	x	x	x	x
	<i>LCRY and 7AC will add 2XE to the order</i>	x	x		
	<i>LCRY and 7AC will delete STD or 100% equipment 255</i>	x	x		

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Pricing Guide
Model Year 2018
Suggested Retail Price

4 Series Conv (F33)
Effective July 1, 2017



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Upholstery					
LCRZ	Cognac Dakota Leather with Dark Brown highlight and Cognac lower dashboard <i>LCRZ requires ordering ZLX</i>	x	x	x	x
LCTX	Night Blue Dakota Leather with Dark Oyster highlight	x	x	x	x
Priority 1 Upholstery					
ZA	(Ind) Extended Merino Leather <i>(Ind) Extended Merino Leather will add XT1 to the order</i> <i>(Ind) Extended Merino Leather requires ordering ZL1</i> <i>(Ind) Extended Merino Leather cannot be ordered with ZNS</i>			\$2,550	\$2,550
				x	x
				x	x
				x	x
ZAG8	Golden Brown Extended Merino Leather			x	x
ZAKS	Cashmere Beige Extended Merino Leather			x	x
ZAML	Nutmeg Extended Merino Leather			x	x
ZAOW	Opal White Extended Merino Leather			x	x
Packages					
ZL0	Essentials Package	NC	NC	NC	NC
	322 Comfort Access keyless entry	x	x		
	508 Park Distance Control	x	x	x	x
	655 SiriusXM Satellite Radio with 1year All Access Subscription	x	x		
ZL1	Premium Package	\$2,300	\$2,300	\$2,000	\$2,000
	488 Lumbar support	x	x		
	494 Heated front seats	x	x	x	x
	609 Navigation system	x	x	x	x
	6AM Advanced Real-Time Traffic Information	x	x	x	x
	6AP Remote Services	x	x	x	x
	6WA Instrument cluster with extended contents ZL1 requires ordering ZL0	x	x	x	x
ZLX	Luxury Package	\$1,850	\$1,850	NC	NC
	688 Harman Kardon surround sound system	x	x		
	7S2 Luxury Line	x	x	x	x
	LC Leather Dakota	x	x		
	Exterior Chrome design elements (bumper accents, air intakes with specific design, kidney bars, window surround, exhaust pipe finishers), Signature key and deletion of Sport Instrument Cluster. ZLX will delete STD or 100% equipment 321, 3L8 and 7AC	x	x	x	x
	ZLX cannot be ordered with ZMP	x	x	x	x
	ZLX requires ordering ZL1	x	x	x	x

BMW of North America, LLC

Pricing Guide
Model Year 2018
Suggested Retail Price

4 Series Conv (F33)
Effective July 1, 2017



		430i Convertible SULEV	430i xDrive Convertible SULEV	440i Convertible	440i xDrive Convertible
Packages					
ZMP	M Sport Package	\$2,300	\$2,300	\$2,250	\$2,250
	2PE 18" M Star-Spoke Wheels Style 400M with Mixed Performance Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	x		x	
	or 21W 19" M Orbit Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires (19x8.0, 255/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900		+ \$900	
	or 21Z 19" M Ferric Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900		+ \$900	
	or 2PP 18" M Star-Spoke Wheels Style 400M with All-Season Tires (18x8.0, 225/45 R18)	+ \$0		+ \$0	
	2PP 18" M Star-Spoke Wheels Style 400M with All-Season Tires (18x8.0, 225/45 R18)		x		x
	or 21W 19" M Orbit Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires (19x8.0, 255/40 R19 front and 19x8.5, 255/35 R19 rear)		+ \$900		+ \$900
	or 21Z 19" M Ferric Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)		+ \$900		+ \$900
	or 2PE 18" M Star-Spoke Wheels Style 400M with Mixed Performance Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)		+ \$0		+ \$0
	337 M Sport Package	x	x	x	x
	4WF Aluminum Hexagon Trim with Estoril Blue matte highlight	x	x	x	x
	or 4FU Finition Anthracite Wood Trim with PearlGloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4FW Burl Walnut Wood Trim with Pearl Gloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4GA Ash Grain Wood Trim with Metal Inlay and Pearl Gloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4MN Aluminum Dark Carbon with Pearl Gloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4WG Aluminum Hexagon Trim with Black high-gloss highlight	+ \$0	+ \$0	+ \$0	+ \$0
	704 M sport suspension	x		x	
	or 2VF Adaptive M Suspension	+ \$700		+ \$700	
	710 M steering wheel	x	x	x	x
	715 Aerodynamic kit	x	x	x	x
	760 Shadowline exterior trim	x	x	x	x
	840 Increased top speed limiter	x		x	
	or ZRT Remove Increased Top Speed	+ \$0		+ \$0	
	ZRT Remove Increased Top Speed		x		x
	or 840 Increased top speed limiter		+ \$0		+ \$0
	ZSU Standard Suspension		x		x
	or 2VF Adaptive M Suspension		+ \$700		+ \$700
	ZMP will delete STD or 100% equipment 255, 321, 3L8 and 7AC	x	x		
	ZMP requires ordering ZL1	x	x	x	x
	ZMP requires ordering 300, 475, A75, A83, B39, B45 or C1G	x	x		
	ZMP and 21W requires ordering 2NH	x	x	x	x
	ZMP cannot be ordered with ZLX	x	x	x	x
	ZMP will delete STD or 100% equipment 2XM, 321, 3L8 and 7AC			x	x
	ZMP requires ordering 300, 475, A75, A83, B39, B45, C1G, X02, X08, X10 or X12			x	x
ZPX	Executive Package	\$2,100	\$2,100	\$2,100	\$2,100
	552 Icon Adaptive Full LED Headlights	x	x	x	x
	5AC Automatic high beams	x	x	x	x
	5DL Side and Top View Cameras	x	x	x	x
	5DP Parking Assistant	x	x	x	x
	610 Head-up Display	x	x	x	x
	8TH Speed Limit Info	x	x	x	x
	ZPX will delete STD or 100% equipment 5A2	x	x	x	x
	ZPX requires ordering ZLX or ZMP	x	x	x	x
Options					
248	Heated Steering Wheel	\$190	\$190	\$190	\$190

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Pricing Guide
Model Year 2018
Suggested Retail Price

4 Series Conv (F33)
Effective July 1, 2017



		430i Convertible SULEV	430i xDrive Convertible SULEV	440i Convertible	440i xDrive Convertible
Options					
25H	19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with Mixed Performance Tires <i>(19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)</i> <i>25H will add 840 to the order</i>	\$900	\$900	\$900	\$900
		x	x	x	x
25K	19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with All-Season Tires <i>(19x8.0, 225/40 R19)</i>	\$900	\$900	\$900	\$900
2NH	M Sport Brakes <i>2NH requires ordering 21W or 25H</i>	\$650	\$650	\$650	\$650
		x	x	x	x
2VF	Adaptive M Suspension <i>In combination with ZMP</i> <i>2VF requires ordering ZMP</i> <i>Alternate in package</i>	\$700	\$700	\$700	\$700
		700	700	700	700
		x	x	x	x
		ZMP	ZMP	ZMP	ZMP
494	Heated front seats <i>Included in package</i>	\$500	\$500	\$500	\$500
		ZL1	ZL1	ZL1	ZL1
4FW	Burl Walnut Wood Trim with Pearl Gloss Chrome highlight <i>In combination with ZMP</i> <i>Alternate in package</i>	NC	NC	NC	NC
		NC	NC	NC	NC
		ZMP	ZMP	ZMP	ZMP
4GA	Ash Grain Wood Trim with Metal Inlay and Pearl Gloss Chrome highlight <i>In combination with ZMP</i> <i>Alternate in package</i>	NC	NC	NC	NC
		NC	NC	NC	NC
		ZMP	ZMP	ZMP	ZMP
4MN	Aluminum Dark Carbon with Pearl Gloss Chrome highlight <i>In combination with ZMP</i> <i>Alternate in package</i>	NC	NC	NC	NC
		NC	NC	NC	NC
		ZMP	ZMP	ZMP	ZMP
4NH	Neck Warmer <i>4NH requires ordering Leather Dakota and ZL1</i> <i>4NH and 494 requires ordering (Ind) Extended Merino Leather or Leather Dakota</i>	\$500	\$500	\$500	\$500
		x	x	x	x
5AG	Active Blind Spot Detection	\$500	\$500	\$500	\$500
5AS	Active Driving Assistant <i>5AS requires ordering ZL1</i> <i>5AS will add 6WA to the order</i>	\$500	\$500	\$500	\$500
		x	x	x	x
		x	x	x	x
5DF	Active Cruise Control <i>5DF will delete STD or 100% equipment 544</i> <i>5DF and not 6WB will add 6WA to the order</i> <i>5DF cannot be ordered with 2NH and ZMP</i>	\$1,200	\$1,200	\$1,200	\$1,200
		x	x	x	x
		x	x	x	x
				x	x
610	Head-up Display <i>Included in package</i> <i>610 will add 8TH to the order</i> <i>610 requires ordering ZL1</i>	\$1,100	\$1,100	\$1,100	\$1,100
		ZPX	ZPX	ZPX	ZPX
		x	x	x	x
		x	x	x	x
688	Harman Kardon surround sound system <i>Included in package</i> <i>688 requires ordering ZL1</i>	\$875	\$875	100%	100%
		ZLX	ZLX		
		x	x		
6CP	Apple CarPlay Compatibility <i>6CP requires ordering ZL1</i>	\$300	\$300	\$300	\$300
		x	x	x	x
6NW	Wireless Charging <i>6NW requires ordering ZL1</i> <i>6NW will delete STD or 100% equipment 6NH</i> <i>6NW will add 4AE, 6WD and ZEB to the order</i> <i>Note: 4AE - Adjustable front armrest</i> <i>Note: 6WD - WiFi Hotspot</i> <i>Note: ZEB - Enhanced USB & Bluetooth</i>	\$500	\$500	\$500	\$500
		x	x	x	x
		x	x	x	x
		x	x	x	x
6WB	Dynamic Digital Instrument Cluster <i>6WB requires ordering ZPX</i> <i>6WB and ZPX will delete 6WA from the order</i>	\$350	\$350	\$350	\$350
		(SOP 07/17)	(SOP 07/17)	(SOP 07/17)	(SOP 07/17)
		x	x	x	x
		x	x	x	x
ZNS	Non Sport Seats for Luxury Package <i>ZNS requires ordering ZLX</i> <i>ZNS will delete STD or 100% equipment 481</i> <i>ZNS cannot be ordered with (Ind) Extended Merino Leather</i>	NC	NC	NC	NC
		x	x	x	x
		x	x	x	x
				x	x

Priority 1 Options

XE5	Dark Red Sycamore Wood trim			\$1,080	\$1,080
XE7	Piano Finish Black Trim			\$1,080	\$1,080
SEX	White Ash Grain Wood Trim			\$1,080	\$1,080

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Pricing Guide
Model Year 2018
Suggested Retail Price

4 Series Conv (F33)
Effective July 1, 2017



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Priority 1 Options					
XT1	Merino Leather Dashboard <i>XT1 requires ordering (Ind) Extended Merino Leather</i>			NC x	NC x
Other Charges					
Destination & Handling		\$995	\$995	\$995	\$995
Standard					
1CA	CO2 relevant vehicles	STD	STD	STD	STD
1CC	Automatic Start/Stop function	STD	STD	STD	STD
216	Servotronic	STD	STD	STD	STD
249	Multifunction steering wheel	STD	STD	STD	STD
255	Sport leather steering wheel	STD	STD		
258	Runflat tires	STD	STD	STD	STD
2A5	18" Double-Spoke Wheels Style 397 with All-Season Tires (18x8.0, 225/45 R18)	STD	STD	STD	STD
2TB	Sport Automatic Transmission	STD	STD	STD	STD
2VB	Tire pressure monitor	STD	STD	STD	STD
2XM	Nappa Leather Steering Wheel			STD	STD
302	Alarm System	STD	STD	STD	STD
319	Universal garage-door opener	STD	STD	STD	STD
321	Exterior parts in body color	STD	STD	STD	STD
322	Comfort Access keyless entry			STD	STD
387	Convertible Wind Deflector	STD	STD	STD	STD
3AG	Rear view camera	STD	STD	STD	STD
3AP	Gray band windshield	STD	STD	STD	STD
3DZ	Without Lines designation outside	STD	STD	STD	STD
3L8	Matte Chrome Exterior Trim	STD	STD	STD	STD
423	Floor mats	STD	STD	STD	STD
430	Auto-dimming interior and exterior mirrors	STD	STD	STD	STD
431	Auto-dimming rearview mirror	STD	STD	STD	STD
459	Power Front Seats	STD	STD	STD	STD
465	Split fold-down-rear seat	STD	STD	STD	STD
481	Sport seats	STD	STD	STD	STD
488	Lumbar support			STD	STD
493	Storage package	STD	STD	STD	STD
4FU	Fineline Anthracite Wood Trim with PearlGloss Chrome highlight	STD	STD	STD	STD
521	Rain sensor and auto headlights	STD	STD	STD	STD
534	Automatic climate control	STD	STD	STD	STD
544	Dynamic Cruise Control	STD	STD	STD	STD
563	Ambient Lighting	STD	STD	STD	STD
575	Additional 12-V power sockets	STD	STD	STD	STD
5A1	LED Fog Lights	STD	STD	STD	STD
5A2	LED Headlights	STD	STD	STD	STD
645	Radio control US	STD	STD	STD	STD
650	In-dash CD player	STD	STD	STD	STD
653	HD Radio	STD	STD	STD	STD
655	SiriusXM Satellite Radio with 1year All Access Subscription			STD	STD
676	Hi-fi sound system	STD	STD		
688	Harman Kardon surround sound system			STD	STD
693	Satellite radio preparation	STD	STD		
697	DVD Area coding (North America)	STD	STD	STD	STD
6AC	BMW Assist eCall	STD	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD	STD
6AK	ConnectedDrive Services	STD	STD	STD	STD
6NH	Hands-free Bluetooth and USB audio connection	STD	STD	STD	STD
775	Anthracite headliner	STD	STD	STD	STD

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Pricing Guide
Model Year 2018
Suggested Retail Price

4 Series Conv (F33)
Effective July 1, 2017



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Standard					
7AC	Sport Line	STD	STD	STD	STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD	STD	STD
8TN	Daytime driving lights	STD	STD	STD	STD
925	Shipping package	STD	STD	STD	STD
ZTM	Tier 2	STD	STD	STD	STD

Wheels

	19" M Orbit Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires Front: 19x8.0, 255/40 R19 Rear: 19x8.5, 255/35 R19 Code: 21W Style: 704M In combination with ZMP 21W will add 840 to the order	ZMP (upgrade) + \$900 x	ZMP (upgrade) + \$900 x	ZMP (upgrade) + \$900 x	ZMP (upgrade) + \$900 x
	19" M Ferric Grey Double-Spoke Wheels Style 704 M with Mixed Performance Tires Front: 19x8.0, 225/40 R19 Rear: 19x8.5, 255/35 R19 Code: 21Z Style: 704M In combination with ZMP 21Z will add 840 to the order	ZMP (upgrade) + \$900 x	ZMP (upgrade) + \$900 x	ZMP (upgrade) + \$900 x	ZMP (upgrade) + \$900 x
	19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with Mixed Performance Tires Front: 19x8.0, 225/40 R19 Rear: 19x8.5, 255/35 R19 Code: 25H Style: 407 25H will add 840 to the order	\$900 x	\$900 x	\$900 x	\$900 x
	19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with All-Season Tires Front / Rear: 19x8.0, 225/40 R19 Code: 25K Style: 407	\$900	\$900	\$900	\$900
	18" Double-Spoke Wheels Style 397 with All-Season Tires Front / Rear: 18x8.0, 225/45 R18 Code: 2A5 Style: 397	Standard	Standard	Standard	Standard
	18" M Star-Spoke Wheels Style 400M with Mixed Performance Tires Front: 18x8.0, 225/45 R18 Rear: 18x8.5, 255/40 R18 Code: 2PE Style: 400M 2PE will add 840 to the order	ZMP x	ZMP (upgrade) x	ZMP x	ZMP (upgrade) x

BMW of North America, LLC

Pricing Guide
Model Year 2018
Suggested Retail Price

4 Series Conv (F33)
Effective July 1, 2017



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Wheels					
	18" M Star-Spoke Wheels Style 400M with All-Season Tires Front / Rear: 18x8.0, 225/45 R18	ZMP (upgrade)	ZMP	ZMP (upgrade)	ZMP
	Code: 2PP Style: 400				