

BMW of North America, LLC

Pricing Guide

Model Year 2018

Suggested Retail Price

X5 M_X6 M (F85_F86)

Effective September 1, 2017



Series	Model Description	Body Group	NA Code	AG Code	Engine	SOP
X5	X5 M	F85	18XK	KT63	S63	09/17
	X6 M	F86	18XN	KW83	S63	09/17

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Change Notes

6/8/2017	Tracey-Bahri	Release of MY18 pricing.
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		X5 M	X6 M
Start of Production		09/2017	09/2017
Base Price U.S.A. Port of Entry*		\$100,700	\$104,100
Base Price Euro Deliver Munich Pick Up		NA	NA
Base Price Diplomatic U.S.A. Port of Entry		\$95,665	\$98,895
Non-Metallic		STD	STD
300	Alpine White	x	x
Metallic		NC	NC
416	Carbon Black Metallic	x	x
475	Black Sapphire Metallic	x	x
A29	Silverstone Metallic	x	x
A75	Melbourne Red Metallic	x	x
A96	Mineral White Metallic	x	x
C16	Long Beach Blue Metallic	x	x
C28	Donington Grey Metallic	x	x
Priority 1 Metallic		NC	NC
S34	Azurite Black Metallic	\$1,950	\$1,950
Upholstery			
LK	Extended Merino Leather	NC	NC
LKA9	Silverstone Extended Merino Leather	x	x
LKJR	Sonoma Beige Extended Merino Leather	x	x
LKSW	Black Extended Merino Leather	x	x
X3	Full Merino Leather	\$2,900	\$2,900
X3A9	Silverstone Full Merino Leather	x	x
X3D8	Aragon Brown Full Merino Leather	x	x
X3JR	Sonoma Beige Full Merino Leather	x	x
X3MR	Mugello Red Full Merino Leather	x	x
X3SW	Black Full Merino Leather	x	x
Priority 1 Upholstery			
ZA	(Ind) Extended Merino Leather	\$2,900	\$2,900
	<i>(Ind) Extended Merino Leather will delete STD or 100% equipment 4M5</i>	x	x
	<i>(Ind) Extended Merino Leather will add XT1 to the order</i>	x	x
ZAFU	Smoke White Extended Merino Leather	\$2,900	\$2,900
ZAML	Nutmeg Extended Merino Leather	\$2,900	\$2,900
ZAN3	Taupe Extended Merino Leather	\$2,900	\$2,900
ZAP3	Criollo Brown Extended Merino Leather	\$2,900	\$2,900
ZAP5	Amaro Brown Extended Merino Leather	\$2,900	\$2,900

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Packages			
ZEC	Executive Package	\$6,100	\$6,100
248	Heated Steering Wheel	x	x
323	Soft-close automatic doors	x	x
417	Rear manual side window shades	x	x
453	Front ventilated seats	x	x
496	Heated rear seats	x	x
552	Adaptive Full LED Lights	x	x
5AC	Automatic high beams	x	x
5AG	Active Blind Spot Detection	x	x
5AS	Active Driving Assistant	x	x
5DL	Side and Top View Cameras	x	x
5DP	Parking Assistant	x	x
610	Head-up Display	x	x
6NW	Wireless Charging	x	x
6WD	WiFi Hotspot	x	x
8TH	Speed Limit Info	x	x
ZN4	Lane Departure Warning	x	x
Note: Active Driving Assistant includes Lane Departure Warning, Forward Collision Warning, Pedestrian Warning, and City Collision Mitigation.		x	x
Options			
20T	21" M Double-spoke wheels - style 612M Black with performance non run-flat tires <i>(21x10.0, 285/35 R21 front and 21x11.5, 325/30 R21 rear)</i>	NC	NC
3AT	Roof rails in Satin Aluminum <i>3AT will delete STD or 100% equipment 3MC</i>	NC x	
3MB	Satin aluminum line exterior trim <i>3MB will delete STD or 100% equipment 760</i>	NC x	NC x
4CV	Fineline Oak Wood Trim	NC	NC
4MC	Carbon Fiber Interior Trim	NC	NC
5AG	Active Blind Spot Detection <i>Included in package</i>	\$500 ZEC	\$500 ZEC
6CP	Apple CarPlay Compatibility	\$300	\$300
6F2	Bang & Olufsen Sound System <i>6F2 requires ordering ZEC</i>	\$3,700 x	\$3,700 x
6FH	Rear-seat entertainment Professional	\$2,200	\$2,200
6UK	Night Vision with Pedestrian Detection <i>6UK requires ordering ZEC</i>	\$2,300 x	\$2,300 x
7ME	M Driver's Package	\$2,500	\$2,500
ZTN	20" M Light Alloy Double Spoke wheels style 611M with perf. non run-flat tires <i>(20x10.0, 285/40 R20 front and 20x11.5, 325/35 R20 rear)</i> <i>ZTN will delete STD or 100% equipment 2TP</i>	NC x	NC x
Priority 1 Options			
XT1	Merino Leather Dashboard <i>XT1 requires ordering (Ind) Extended Merino Leather</i>	NC x	NC x
Other Charges			
Destination & Handling		\$995	\$995
Standard			
1CA	CO2 relevant vehicles	STD	STD
1CD	Brake Energy Regeneration	STD	STD
216	Servotronic	STD	STD
2TB	Sport Automatic Transmission	STD	STD

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Standard			
2TP	21" M Light alloy Double Spoke wheels style 612M with perf. non run-flat tires (21x10.0, 285/35 R21 front and 21x11.5, 325/30 R21 rear)	STD	STD
2VB	Tire pressure monitor	STD	STD
2VM	Dynamic Damper Control + rear axle air suspension	STD	STD
2VP	Dynamic Performance Control + Active Roll Stabilization	STD	STD
300	Space-saver spare	STD	STD
302	Alarm System	STD	STD
316	Power tailgate	STD	STD
319	Universal garage-door opener	STD	STD
322	Comfort Access keyless entry	STD	STD
3AG	Rear view camera	STD	STD
3MC	High-gloss Roof Rails	STD	
402	Panoramic moonroof	STD	
403	Moonroof		STD
420	Privacy glass	STD	STD
423	Floor mats	STD	STD
430	Auto-dimming interior and exterior mirrors	STD	STD
431	Auto-dimming rearview mirror	STD	STD
441	Smoker's package	STD	STD
493	Storage package	STD	STD
494	Heated front seats	STD	STD
4L9	Aluminum Trace Trim	STD	STD
4M5	Leather Dashboard	STD	STD
4MA	Multi-function seats with lumbar support	STD	STD
4NB	4-zone automatic climate control	STD	STD
502	Retractable headlight washers	STD	STD
508	Park Distance Control	STD	STD
521	Rain sensor and auto headlights	STD	STD
522	Xenon headlights	STD	STD
524	Adaptive light control	STD	STD
544	Dynamic Cruise Control	STD	STD
563	Ambient Lighting	STD	STD
575	Additional 12-V power sockets	STD	STD
5A1	LED Fog Lights	STD	STD
609	Navigation system	STD	STD
645	Radio control US	STD	STD
655	SiriusXM Satellite Radio with 1year All Access Subscription	STD	STD
688	Harman Kardon surround sound system	STD	STD
697	DVD Area coding (North America)	STD	STD
6AC	BMW Assist eCall	STD	STD
6AE	BMW TeleServices	STD	STD
6AK	ConnectedDrive Services	STD	STD
6AM	Advanced Real-Time Traffic Information	STD	STD
6AP	Remote Services	STD	STD
6NP	Enhanced USB and Bluetooth	STD	STD
760	Shadowline exterior trim	STD	STD
776	Anthracite Alcantara Headliner	STD	STD
823	Hot climate version	STD	STD
845	Acoustic belt warning	STD	STD
853	Language Version English	STD	STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD
8S4	Variable Light Decoding	STD	STD
8SL	Trailer hitch prewiring	STD	STD
8SM	Visible chassis number	STD	STD
8TN	Daytime driving lights	STD	STD
ZTM	Tier 2	STD	STD

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Wheels			
	21" M Double-spoke wheels - style 612M Black with performance non run-flat tires Front: 21x10.0, 285/35 R21 Rear: 21x11.5, 325/30 R21 Code: 20T Style: 612M	NC	NC
	21" M Light alloy Double Spoke wheels style 612M with perf. non run-flat tires Front: 21x10.0, 285/35 R21 Rear: 21x11.5, 325/30 R21 Code: 2TP Style: 612M	Standard	Standard
	20" M Light Alloy Double Spoke wheels style 611M with perf. non run-flat tires Front: 20x10.0, 285/40 R20 Rear: 20x11.5, 325/35 R20 Code: ZTN Style: 611M ZTN will delete STD or 100% equipment 2TP	NC	NC
		x	x